

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**FORM 8-K**  
**CURRENT REPORT**

Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): **May 6, 2020**

**QURATE RETAIL, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**001-33982**  
(Commission  
File Number)

**84-1288730**  
(I.R.S. Employer  
Identification No.)

**12300 Liberty Blvd.**  
**Englewood, Colorado 80112**

(Address of principal executive offices and zip code)

Registrant's telephone number, including area code: **(720) 875-5300**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of exchange on which registered
Series A common stock	QRTEA	The Nasdaq Stock Market LLC
Series B common stock	QRTEB	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 2.02. Results of Operations and Financial Condition.**

On May 6, 2020, Qurate Retail, Inc. (the “Company”) issued a press release (the “Earnings Release”) setting forth information, including financial information, which is intended to supplement the financial statements and related Management’s Discussion and Analysis of Financial Condition and Results of Operations contained in the Company’s Quarterly **umdit**

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 7, 2020

QURATE RETAIL, INC.

By: /s/ Wade Haufschild  
Name: Wade Haufschild  
Title: Vice President  
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## **QURATE RETAIL, INC. REPORTS FIRST QUARTER 2020 FINANCIAL RESULTS**

Englewood, Colorado, May 6, 2020 – Qurate Retail, Inc. ("Qurate Retail") (Nasdaq<sup>®</sup>)

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- H H6 established an Emergency Assistance Fund for one-time grants to team members most impacted by the pandemic; and offered alternative work arrangements where possible when team members must manage unexpected pressures.
- **Closed retail stores to the public in March while broadcast studios and fulfillment centers remain open.**
  - **Rapidly adjusted product offerings, merchandising, marketing, and on-air and online programming.** Meaningfully improved sales and new customer growth trends across business segments beginning late March in response to changes.
  - **Incurred additional costs impacting margins**, including appreciation and emergency pay for onsite team members (recently estimated at \$4.5 million as of 3/31); relaxation of productivity requirements in fulfillment centers primarily driven by enforcing social distancing; enhanced sanitation protocols; and increased reserves for potentially higher bad debt rates and customer returns.
  - **Reduced planned spending, including anticipated \$30 to \$50 million reduction in capital spend in 2020;** reduced discretionary expenses and hiring where possible.
  - **Supported several COVID-related initiatives.**

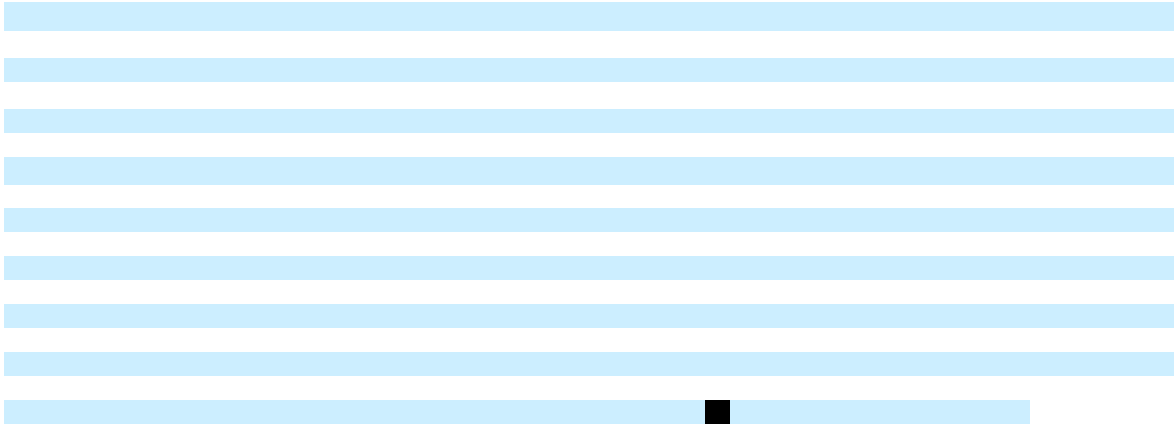


















This press release also references certain financial metrics on a constant currency basis, which is a non-GAAP measure, for Qurate Retail. Constant currency financial metrics, as presented herein, are calculated by translating the current-year and prior-year reported amounts into comparable amounts using a single foreign exchange rate for each currency.

Qurate Retail believes constant currency financial metrics are an important indicator of financial performance, in particular for QVC, due to the translational impact of foreign currency fluctuations relating to its subsidiaries in the UK, Germany, Italy and Japan, as well as ~

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**QURATE RETAIL, INC.**  
**STATEMENT OF OPERATIONS INFORMATION**  
(unaudited)

	Three months ended	
	March 31,	
	2020	2019
<b>Revenue:</b>		
Total revenue, net	\$ 2,920	3,085
<b>Operating costs and expenses:</b>		
Cost of retail sales (exclusive of depreciation shown separately below)	1,933	2,023
Operating expense	193	196
Selling, general and administrative, including stock-based compensation	421	425
Depreciation and amortization	142	153
	<u>2,689</u>	<u>2,797</u>
Operating income (loss)	231	288
<b>Other income (expense):</b>		
Interest expense	(97)	(96)
Share of earnings (losses) of affiliates, net	(36)	(45)
Realized and unrealized gains (losses) on financial instruments, net	(138)	(81)
Other, net	13	(8)
	<u>(258)</u>	<u>(230)</u>
Earnings (loss) before income taxes	(27)	58
Income tax benefit (expense)	18	8
Net earnings (loss)	(9)	66
Less net earnings (loss) attributable to noncontrolling interests	11	11
Net earnings (loss) attributable to Qurate Retail, Inc. shareholders	<u>\$ (20)</u>	<u>55</u>

